



STARPOINT PROPERTIES®

DECADES OF DELIVERING ASYMMETRICAL RETURNS

Prime & Prime OZ Program with a Tier 1 Sponsor

StarPoint Properties:

25+ Years of Real Estate Excellence

STARPOINT PROPERTIES®

- Founded in 1995 and headquartered in Beverly Hills
- Known for consistent **high-level execution** and delivering **exceptional returns** since inception.
- Raised and deployed over **\$1.5 billion** in acquisitions over **150 properties**
- Core principles:
 - Expertise
 - Integrity
 - Performance



The StarPoint Advantage

Seasoned Management Team

- Average of 20 years of management experience
- 100 years of combined experience

Vertical Integration

- Acquisitions
- Development & Construction
- Operations & Property Management
- Accounting

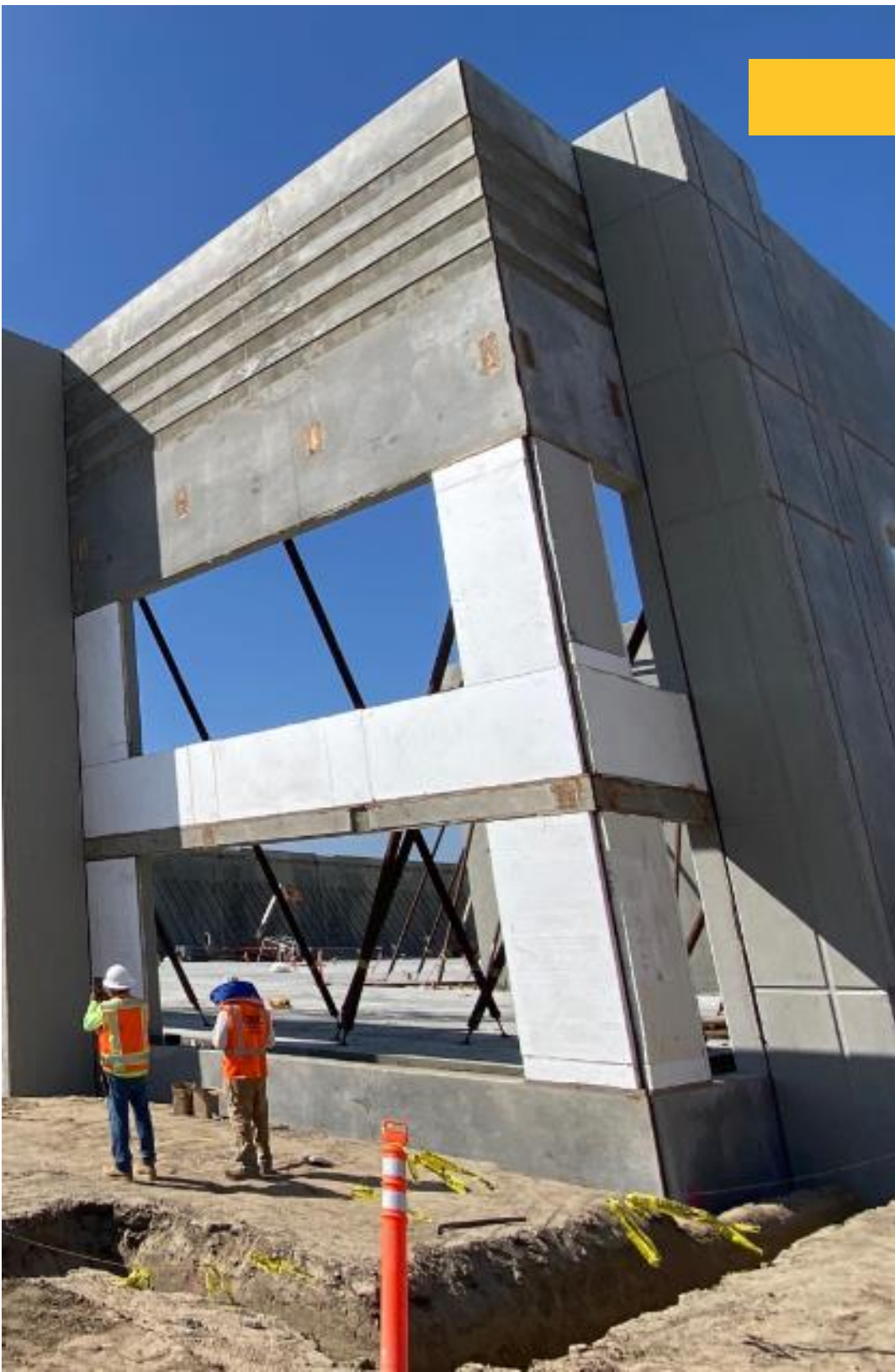
Strategic Sourcing

- Billions of dollars of screened deals per year
- Off-market deal flow
- Enduring broker relationships

Reliable & Repeatable process

Consistent Delivery of Above-Market Returns

Decades of Delivering Above Market Returns



TRACK RECORD

25+ Year

TRACK RECORD

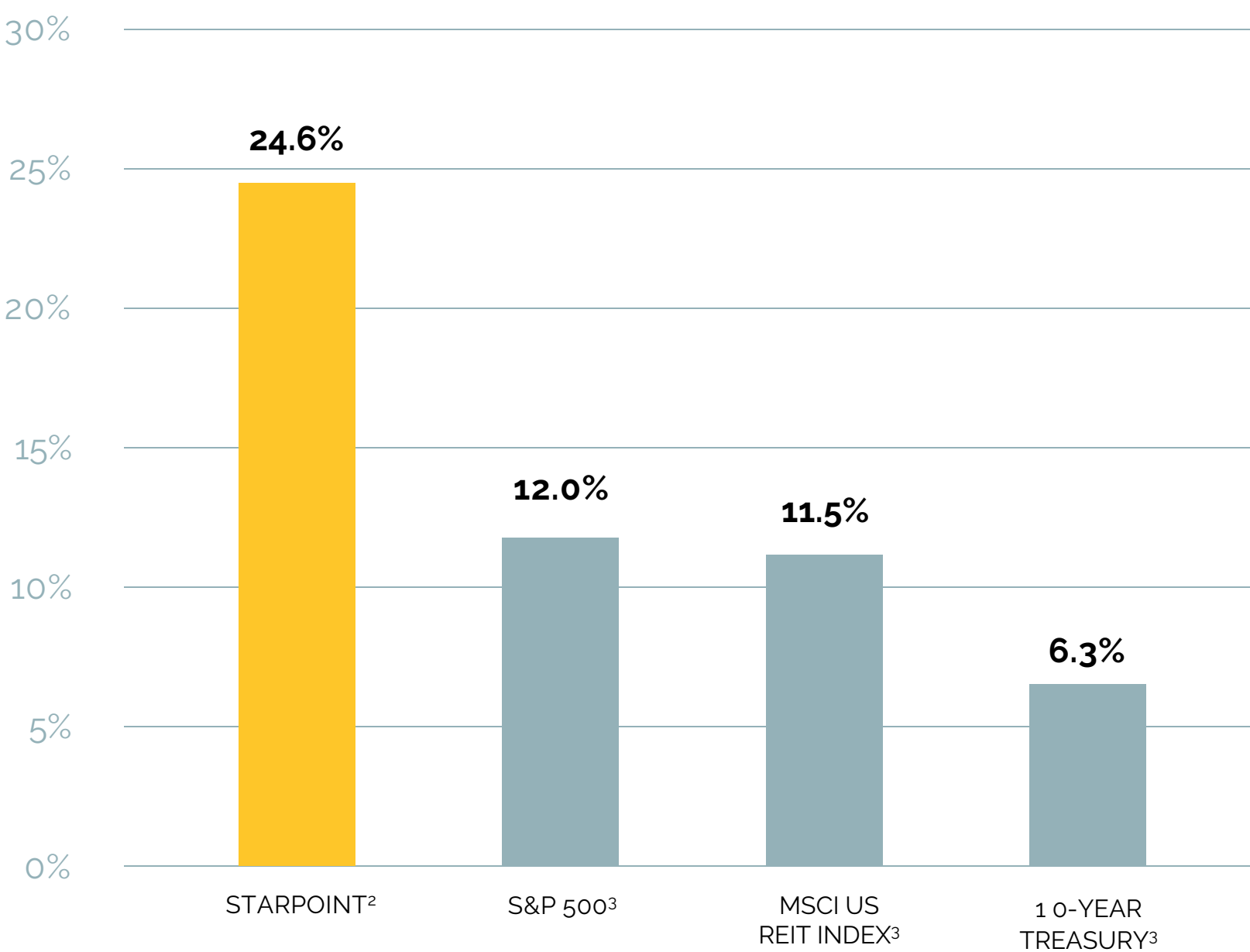
\$ 1.0 Bn+/-

CURRENT AUM

~25%

WEIGHTED AVERAGE IRR
OVER 25 YEARS

STARPOINT HAS DELIVERED OVER 2X THE RETURN OF REITS AND STOCKS AND ALMOST 4X THE RETURN OF BONDS SINCE 1995¹



1. Past performance is not necessarily indicative of future results.
2. Weighted average project-level IRRs, 1995 – 2020. Individually reviewed and verified by the accounting firm Fishman, Block & Diamond.
3. Average annual returns of each respective index / investment, 1995 – 2020.

Opportunity Zones Outperform

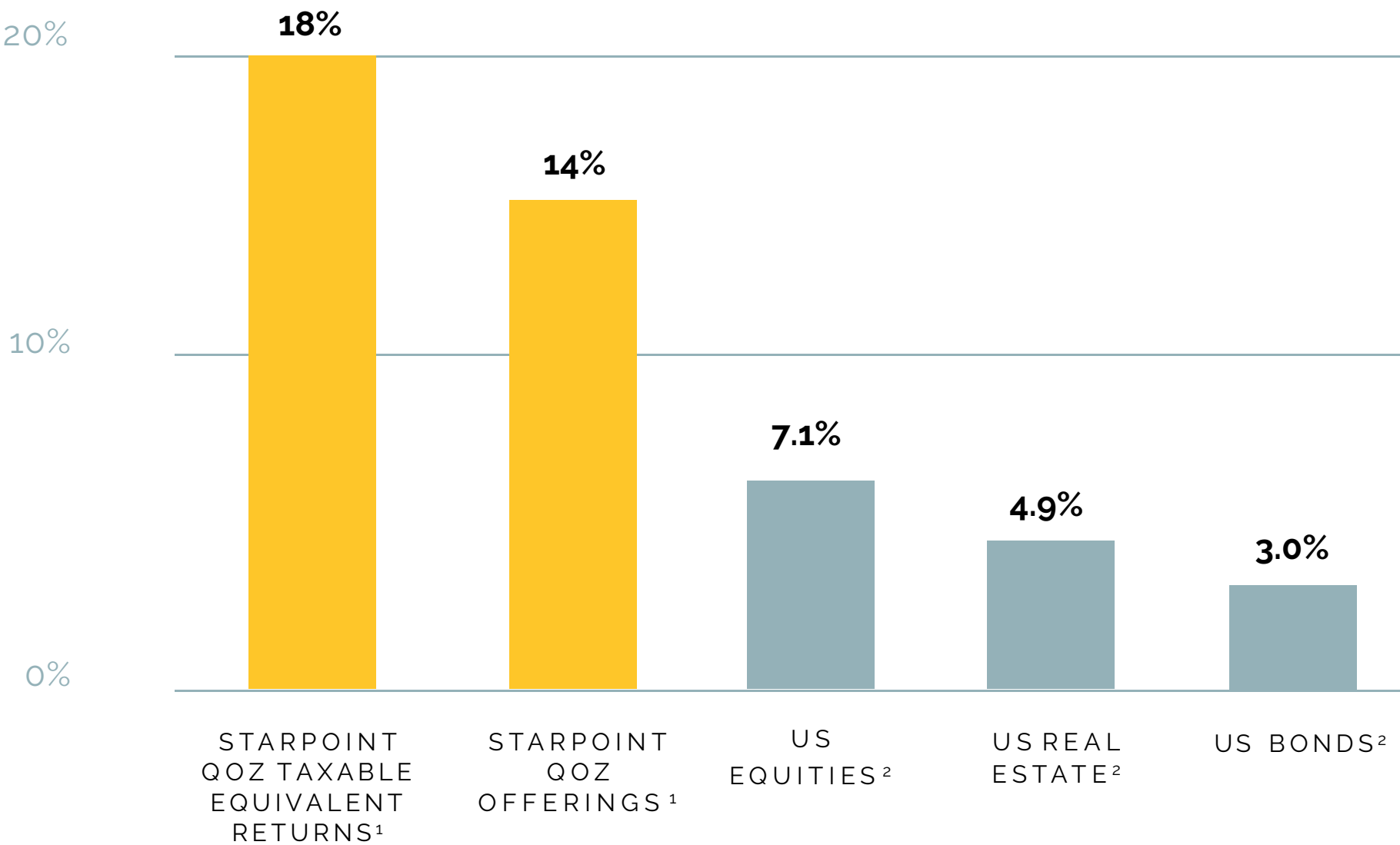
StarPoint Developments within Opportunity Zones are projected to outperform traditional U.S. investment returns



THE STARPOINT MULTI-ASSET FUND:

- Projected to deliver an overall blended Net-to-Investor:
 - 14% IRR
 - 18% Taxable Equivalent IRR
 - 20% Annualized ROI
 - 35% Taxable Equivalent Annualized ROI

PROJECTED NET 10-YEAR IRR /RETURNS



1. Projected weighted average investor level 10-year IRRs.
2. Source: BlackRock Investment Institute 10-year forward projections as of April 2022.

Tax Advantages Drive Potential for Superior Returns

OZ VS. NON-OZ INVESTMENT — THE TAX BENEFITS ARE EVIDENT

	Non-OZ Investment	OZ Investment
Original Capital Gain From sale of prior investment	\$1,000,000	\$1,000,000
Tax Rate	30%	30%
Tax on Original Capital Gain	(\$300,000)	Deferred
Investable Amount	\$700,000	\$1,000,000
Compound Hypothetical Annual Return From sale of prior investment	10%	10%
Appreciation Over 10 Years	\$1,815,620	\$2,593,742
Tax On Appreciation After 10 Years	(\$334,686)	\$0
Long Term Capital Gains Taxes Paid in 2027 On original capital gain	\$0	(\$300,000)
Final Value After 10 Years, net of taxes paid	\$1,480,934	\$2,293,742

101%

GREATER AFTER-TAX
RETURNS WITH
PROPOSED INCREASE IN
CAPITAL GAINS TAXES

55%

GREATER AFTER-TAX
RETURNS



Dynamic and Experienced Investment Team

A SEASONED MANAGEMENT TEAM WITH OVER 100 YEARS OF COMBINED REAL ESTATE INVESTMENT AND OPERATING EXPERIENCE



Paul Daneshrad

Chief Executive
Officer



Greg Jones

Chief Financial
Officer



Sandy Schmid

Director of
Acquisitions &
Development



Jay Meyer

Senior Vice President,
Operations



Ken Bernhard

Vice President,
Construction



Greg James

Senior Associate,
Acquisitions &
Capital Markets



Taylor Trautloff

Senior Analyst
Acquisitions &
Capital Markets



A Generational Opportunity: StarPoint's OZ Investment Program

Prime & Prime Investment Criteria



Highly Selective in Continuously Growing Pipeline of Opportunities

StarPoint has a robust and ever-growing pipeline of attractive acquisition targets.

Since 2020, the firm has evaluated approximately \$3 billion of OZ opportunities, selectively acquiring only what we believe to be the best assets.



STARPOINT OPPORTUNITY ZONE ACQUISITION PIPELINE

PHASE	VOLUME	PERCENT
Purchase & Sale Agreement	\$ 14,368,000	0.5%
Letter of Intent	\$ 33,420,000	1.1%
Underwriting	\$ 55,380,000	1.8%
Tracking	\$ 65,838,000	2.2%
Passed	\$ 2,878,391,000	94.5%
TOTAL	\$3,047,397,000	100.0%

Summary of Terms

MULTI OR SINGLE ASSET OFFERINGS

- Investment Period - Through December 2026
- GP Co-Investment - 10%
- External Legal Counsel - Greenberg Glusker LLP
- Minimum Investment - \$50K
- Anticipated hold of 10 years

FEES AND PROMOTE

- Annual Asset Management Fee – 1.25% of Net Asset Value
- Development Fee – 5% of Construction Costs
- Preferred Return - 10%
- Distributions – 20% promote after the Preferred Return up to a 14% IRR; 30% promote thereafter



STARPOINT PROPERTIES®



Open for Investment
Owned & Shovel-Ready

Assets Overview – Owned & Shovel-Ready

StarPoint is creating a robust pipeline of OZ developments that will generate an opportunity for programmatic investment across multiple product types and geographies

Available Now

Lotus Point

LOCATION
Mesa, AZ

PROPERTY TYPE
Multifamily Development

STATUS
In-Progress

START DATE
Q3 2023

PROJECTED COMPLETION DATE
Q4 2024

Point Central

LOCATION
Denver, CO

PROPERTY TYPE
Industrial Development

STATUS
Land Owned / Pre-Con.

PROJECTED START DATE
Q2 2023

PROJECTED COMPLETION DATE
Q2 2024

Coming Soon

Gateway Point

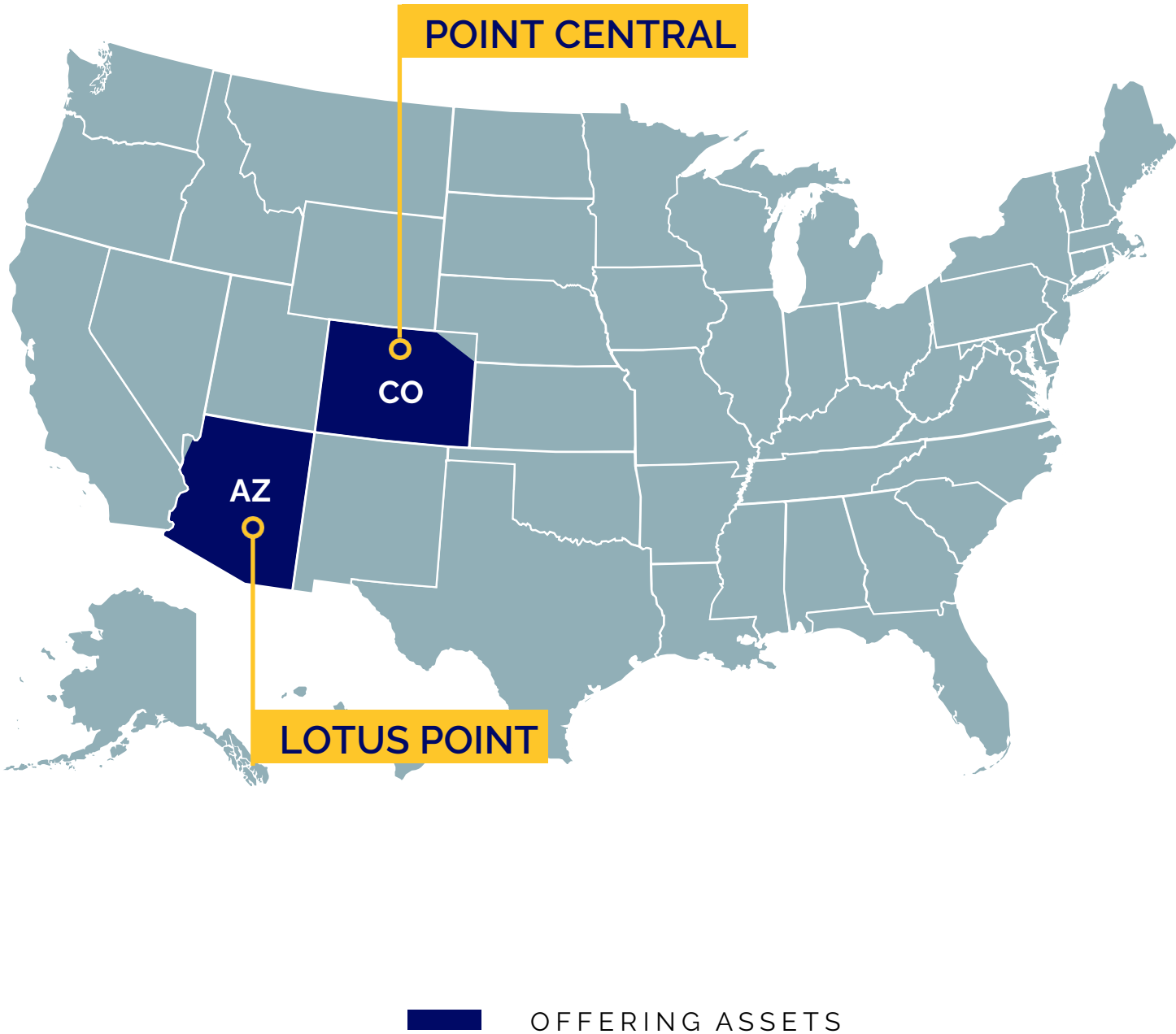
LOCATION
Mesa, AZ

PROPERTY TYPE
Industrial Development

STATUS
Land Owned / Pre-Con.

PROJECTED START DATE
Q2 2023

PROJECTED COMPLETION DATE
Q2 2024



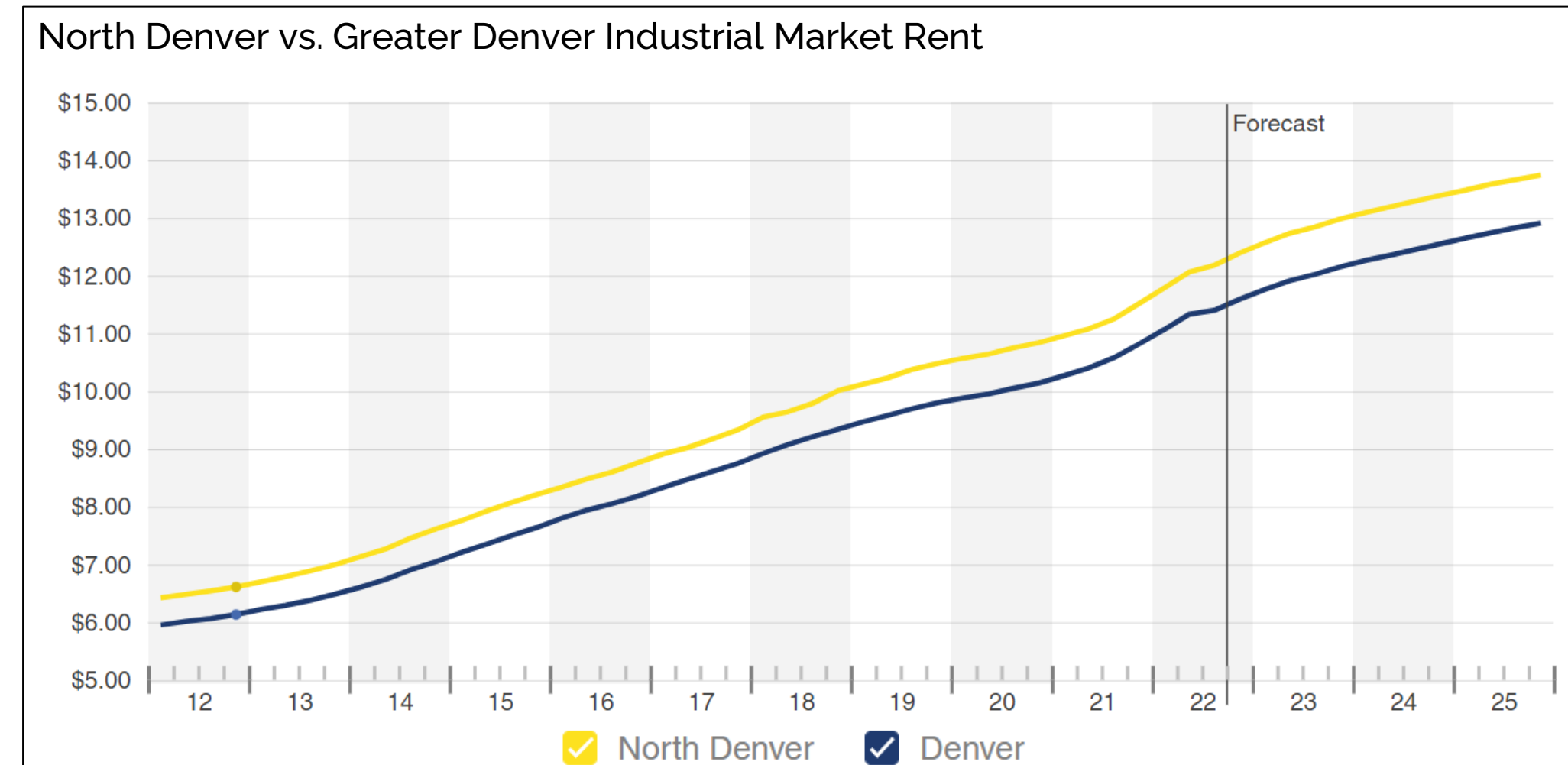
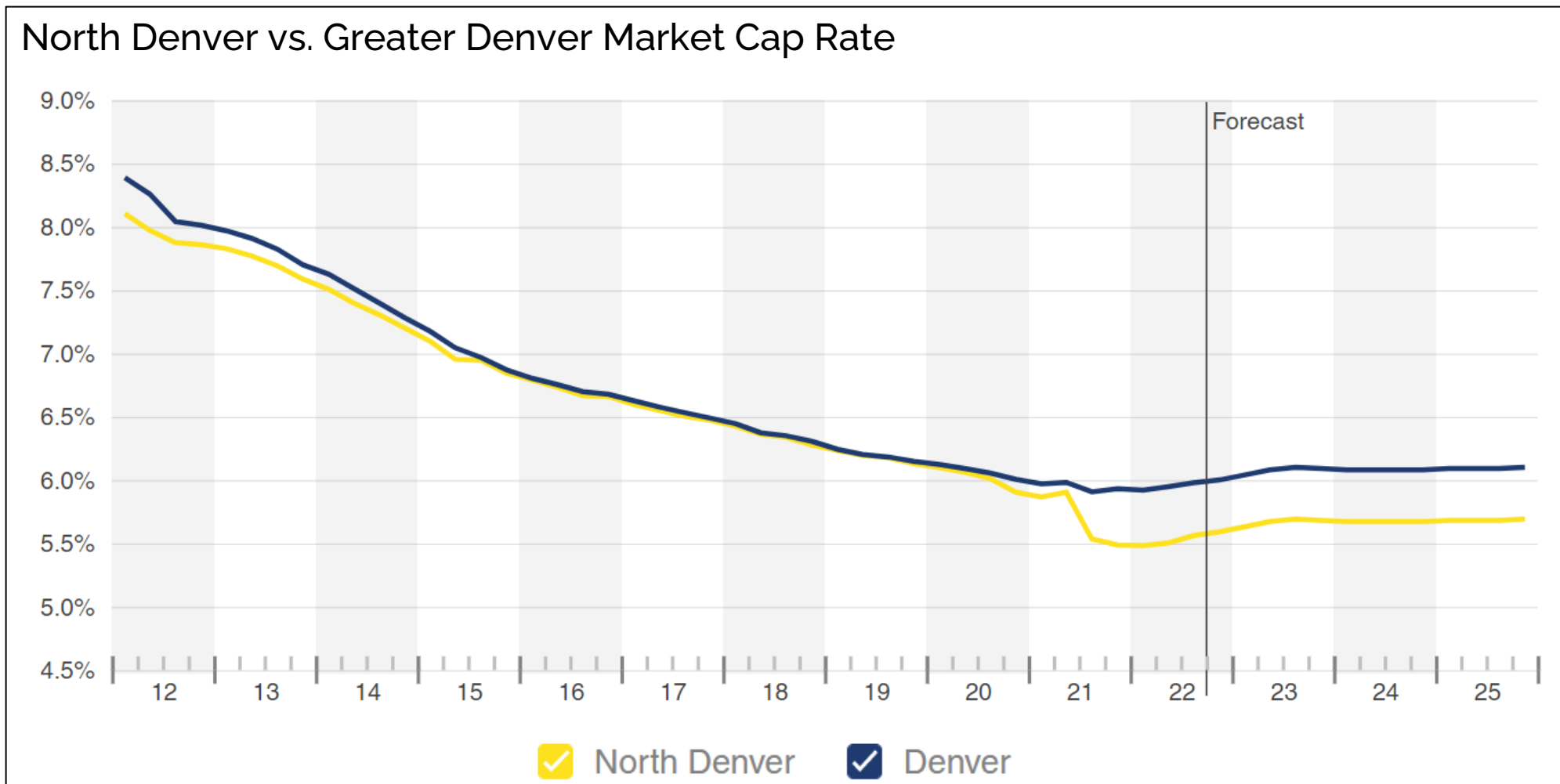
Point Central | Prime Asset Class

INDUSTRIAL PROJECT SUMMARY		Market	Denver
SF	157K	Submarket	North Denver
Acres	9.5	Buildings	2
Parking	225 Stalls	Construction Type	Tilt Up Concrete
Parking Ratio	1.4 / 1,000	Power	3,000 Amps
Clear Height	32'	Truck Court	190'



INFILL LOCATION - LIMITED LAND AVAILABILITY

- This site presents a rare opportunity to build institutional property within the central urban area of a major metro



Denver, CO



MARKET

- Ranked 1st for STEM Job Growth by RCLCO US Science, Technology, Engineering, and Mathematics (STEM) Job Growth Index in 2022
- Ranked 2nd best place to live by US News
- Colorado is the #1 fastest growing state in the US since 2010 per the Census



INDUSTRIAL DEMAND

- 10.3M SF of absorption in the last 12 months; 5.8% vacancy; 7% YoY rent growth
- Per CoStar, industrial product in North Denver outperforms the greater Denver area on both cap rates and rent

CAPITAL STACK

Total Capitalization	\$35.9M	Total Equity	\$11.3M
Total Debt	\$24.6M	Available Equity	\$1.06M

PROJECTED NET INVESTOR RETURNS

10-Yr Levered IRR	14.0%
10-Yr EM	3.0x
10-Yr AROI	20%



CAPITAL STACK

Total Capitalization	\$35.9M	Total Equity	\$11.3M
Total Debt	\$24.6M	Available Equity	\$1.06M

DEBT FINANCING TERMS

Interest Rate:	SOFR + 600
70% Loan to Cost	65% Loan to Value
Large Institutional Lender	Term: 3 + 1 + 1



STARPOINT PROPERTIES®



Partner With Us

Ready to Invest? Contact Us

StarPoint Properties

📍 433 Camden Drive, Suite 1000
Beverly Hills, CA, 90210

✉ info@starpointpropeties.com

🌐 starpointproperties.com

Taylor Trautloff

Sr. Analyst, Acquisitions &
Capital Markets

📞 (310) 429-8457

✉ taylort@starpointproperties.com



YOUR REAL ESTATE PARTNER

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